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## Applied Software Awarded Five-Year GSA Contract for BIM Services

*\$30 million, five-year IDIQ contract enables Applied Software to provide Building Information Modeling and related professional services for new construction and renovation*

**ATLANTA (September 28, 2009)** – Applied Software ([www.ASTI.com](http://www.ASTI.com)) today announced that it has been awarded a General Services Administration (GSA) IDIQ contract (#GS-00P-09-CY-D-0284). The National Indefinite Delivery – Indefinite Quantity (IDIQ) contract enables Applied Software and its partners to provide Building Information Modeling (BIM) and related professional services to the GSA regions tasked with managing new construction projects, overseeing existing building renovations and optimizing the performance of existing structures. The contract has a base year and four one-year options with an estimated value of \$30 million.

Applied Software won the GSA contract based on its depth and breadth of experience helping both government agencies and commercial companies successfully implement BIM, an innovative method of generating and managing building data throughout a building's lifecycle, from design through construction and facility management. Government agencies that contract with the Applied Software team are ensured of receiving BIM services at the best value without having to go through the workload of a competitive selection process. The GSA IDIQ selection ensures that Applied Software is technically qualified and in compliance with government regulations.

"Applied Software was founded on the principle of achieving excellence in our field," said Richard Burroughs, Applied Software's president and founder. "Winning this GSA contract validates a quarter-century of dedicated work, service excellence and leadership in a rapidly changing industry. We look forward to working with the GSA to implement BIM at all levels which will streamline workflow, increase productivity and improve quality during the design, construction and renovation process."

The Applied Software team is comprised of BIM subject matter experts with extensive federal knowledge and complex project experience. The team includes the following partner firms: DC Strategies, Draper & Associates, EDI Ltd., Georgia Tech Digital Building Lab, Integrated Environmental Solutions, Lord, Aeck & Sargent, Neenan, Optira, Pruitt Eberly Stone, QinetiQ North America, Retrieve Technologies, Smith Seckman Reid and US Cost. The team has staff and offices in every GSA region and can provide project management oversight and a full range of services for new construction and renovations. These services include:

- Capturing existing interior and exterior building conditions (as-builts) through 3D laser scanning;
- Professional BIM modeling services including architectural, structural, mechanical, electrical and plumbing (MEP), and civil engineering modeling;
- BIM analysis and integration including building performance analysis, circulation and security analysis and facility systems integration;
- Full lifecycle BIM documentation;
- Strategic planning, implementation support, standards development and training; and

- Custom software development to support BIM processes and integration.

## Expert BIM Team

The Applied Software team is providing the following services to GSA:

- **Applied Software** ([www.ASTI.com](http://www.ASTI.com)) — Architectural, Structural, MEP and Civil BIM Modeling; 2D Drawing Conversion; Custom Software Development; Training, Project Management and Best Practices Advisory Services
- **Design+Construction Strategies** ([www.DCStrategies.net](http://www.DCStrategies.net)) — Business Strategy, Metrics, Best Practices, Technology Integration, Project Management and Prototype Development
- **Draper & Associates** ([www.DraperandAssociates.com](http://www.DraperandAssociates.com)) — Project Management and Construction Management
- **EDI Ltd** ([www.EDILtd.com](http://www.EDILtd.com)) — BIM Modeling for IT Systems and Security Infrastructure; 2D Drawing Conversion
- **Georgia Tech Digital Building Lab** ([www.COA.GaTech.edu](http://www.COA.GaTech.edu)) — Circulation, Security and Cost Analysis; Design Guide Review Automation for BIM Integration; Software Development; and GSA BIM Guide Series Development
- **Integrated Environmental Solutions** ([www.IESVE.com](http://www.IESVE.com)) — Building Performance Analysis; LEED and Sustainability Analysis
- **Lord Aeck & Sargent** ([www.LordAeckSargent.com](http://www.LordAeckSargent.com)) — Architectural BIM Modeling; 2D Drawing Conversion; LEED and Sustainable Design Analysis
- **Neenan** ([www.Neenan.com](http://www.Neenan.com)) — Architectural, Structural BIM Modeling; 2D Drawing Conversion; BIM Constructability Analysis and 4D Modeling
- **Optira** ([www.Optira.com](http://www.Optira.com)) — 3D Laser Scans; Existing Structure Capture and Modeling for BIM Integration; 3D Laser Scanning Best Practices; and BIM Guide Series Development
- **Pruitt Eberly Stone** ([www.PESEngineers.com](http://www.PESEngineers.com)) — Structural BIM Modeling; 2D Drawing Conversion
- **QinetiQ North America** ([www.QinetiQ-NA.com](http://www.QinetiQ-NA.com)) — BIM Spatial Data Analysis; FM Systems Integration; Custom Software Development; Project Management; Interoperability; and SOA Migration
- **Retrieve Technologies** ([www.Retrieve.com](http://www.Retrieve.com)) — Web-based Support and Training
- **Smith Seckman Reid** ([www.SSR-Inc.com](http://www.SSR-Inc.com)) — MEP BIM Modeling; 2D Drawing Conversion;
- **US Cost** ([www.USCost.com](http://www.USCost.com)) — BIM Cost Analysis

“GSA has done a marvelous job in mandating BIM for new projects, and is recognized nationally as the leading adopter,” said Ellen Valentine, vice president of marketing and GSA program manager for Applied Software. “Applied Software team members were carefully selected based on their skills, industry leadership, and close working relationships. Together, the Applied Software team provides a single source for all BIM services. With more than 100 firms submitting proposals and the rigorous GSA selection process, our award validates our outstanding experience, staff and approach to providing comprehensive BIM services to the government.”

Government agencies needing assistance with BIM projects should contact Ellen Valentine at [BIMServices@ASTI.com](mailto:BIMServices@ASTI.com) or 800.326.3286.

## More about GSA’s BIM Program

In July 2003, the GSA, PBS and Office of the Chief Architect and Construction Programs (OCA-CP) established the National 3D-4D-BIM Program. To date, PBS has initiated over 70+ capital projects across the nation using an array of 3D, 4D and BIM technologies in support of GSA business needs. Because these technologies serve GSA in meeting customer design, construction and program requirements, the agency is committed to a strategic and incremental implementation of 3D, 4D and BIM technologies. All major

projects receiving design funding in FY2007 and beyond are required to submit a spatial program BIM prior to final concept presentation. For further information on GSA's BIM Program, visit [www.gsa.gov/bim](http://www.gsa.gov/bim).

**About Applied Software**

Headquartered in Atlanta, GA, and established in 1982, Applied Software provides consulting, implementation, customization, training and integrated practice management services as well as mentoring and project management to architects, engineers, facility managers and project managers in the commercial, government and educational sector and is a nationally recognized leader in the field of Building Information Modeling (BIM).

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